

YOU'RE INVITED

**NEW
VENUE**

**Don't Miss Out!
Register Today!**

**Call 817-426-9395
To Register**

2021 TACO SPRING MEETING & TRADE SHOW (In The Fall)

September 14 & 15, 2021

**Lone Star Convention & Expo Center
Conroe, TX**

Entertainment

THREE-Time Grammy Winner:

See more
on pgs 4 & 5

Linda Davis



Gov't Affairs & Education

See more on pg 6

**Full Report of 2021
87th Session**

Largest Campground Vendor Tradeshow In The Southwest - Including Park Model Area

See more on pgs 4 & 5



www.TACOMembers.com



Meet Some of Our Exhibitors - Here for YOU!

ACCESSPARKS 858-353-0845
Tim Rout • San Diego, CA
Wi-Fi that just works, enabling 4,000+ devices to simultaneously stream.
accessparks.com
AGS GUEST GUIDES 877-518-1989
Michael Moore • Crowley, TX
Guest guides, site maps and marketing.
agspub.com
AMERIS BANK SBA & USDA LENDING 281-384-2595
Bruce Hurta • Houston, TX
SBA & USDA lending - dedicated to helping small businesses grow.
AmerisBank.com
ARK ASSURANCE GROUP 903-509-2292
Gary Price / Austin Sudduth • Tyler, TX
RV park insurance.
arkassurance.com
ASTRA 214-996-7216
Patrick Spellman • Dallas, TX
Software, online reservations.
aspiracconnect.com
***ATHENS/CHAMPION HOME BUILDERS** 817-402-0215
Kevin Kamin • Mansfield, TX
Manufacturer of park models and RVs.
athensparkhomes.com
BAEHRE REAL ESTATE LLC 830-896-5050
Russell Baehre / Conor Baehre • Kerrville, TX
RV park real estate.
rvparksforsale.com
BEST WASH INC 281-441-2465
James West • Humble, TX
Commercial laundry equipment sales, service, designs, and more.
bestwashinc.com
CAMCO 336-543-3813
Greg McCool • Greensboro, NC
Campground store display, freshwater, hardware, eco-friendly cleaners & more.
camco.net
CAMPGROUND COMMANDER LLC 816-835-9571
Mary Moeller • Kearney, MO
Online reservation software designed for RV parks specifically your size.
campgroundcommander.com
CAMPGROUND REFUND 214-546-7886
Jim Dixon / Neal Stephens • Hurst, TX
No risk contingency fee sales tax recovery refund on utilities.
campgroundrefund.com
CAMPLIFE 316-648-1566
Roguer Rosa / Nicole Tedder • Mount Juliet, TN
Creating reservation & park management software to help operators easily maximize their properties and provide superior guest experiences.
www.camplife.com
CAMSPOT SOFTWARE 616-226-5500
Casey Cochran / Amanda Gaffney • Grand Rapids, MI
Revenue-maximizing reservations and campground management software.
software.campspot.com
***CONESTOGA WAGON CO** 307-277-0525
Jason Olson • St. Charles, ID
Luxury glamping wagons, a unique rental accommodation.
conestogawagonco.com

CLEC-COMMERCIAL AND COIN LAUNDRY EQUIPMENT CO 800-888-0074
Trey Stein/ Danny English • Pasadena, TX
Sales/service/parts for coin & card operated laundry equipment.
clecco.com
COMMERCIAL EQUIPMENT CO. 972-991-9274
Forrest Smith / John Francis
Laundry Equipment Provider.
ceclaundry.com
FIRESIDE LODGE FURNITURE CO 218-568-6188
Sara Pridgen • Pequot Lakes, MN
Rustic furniture made for your modern world.
firesidelodgefurniture.com
***GOOD SAM** 800-685-6246
Oxnard, CA
Travel guide, website, mobile app and social media marketing.
goodsam.com
HYTROPY 800-914-7634
Patrick Hardy • Sacramento, CA
Disaster Preparedness.
hytropy.com
INSIDER PERKS 216-232-3132
Brian Searl / Angela Hylton • Cleveland, OH
Internet marketing.
insiderperks.biz
IT'S ALL ABOUT SATELLITES 800-951-1979
Barry Conley / Ted Maef • Albuquerque, NM
DirectTV/satellite TV/satellite systems.
itsallaboutsatellites.com
JAMESTOWN ADVANCED PRODUCTS 800-452-0639
Jamestown, NY
Commercial site amenities for campgrounds.
jamestownadvanced.com
KANGAROO JUMPER INC 865-387-8706
Courtney Childress • Arlington, TX
Making playgrounds more fun by delivering & installing the market's leading jumper product.
kangaroojumper.com
KAPLAN BROKERAGE GROUP - MARCUS & MILLICHAP 303-328-2074
Bob Kaplan / Jesse Pine • Denver, CO
Commercial real estate investment sales, financing & advisory services.
kaplanbrokeragegroup.com
KOA 406-248-7444
Nichole Poisson / Larry Brownfield • Billings, MT
Campground franchising.
ownakoa.com
KRAFTSMAN COMMERCIAL PLAYGROUNDS & WATER PARKS 281-353-9599
Charles Jackson / Lauren Quinn • Spring, TX
Playgrounds, splashparks, shade, shelter, site amenities, and more!
kraftsmanplay.com
LAND N SEA DISTRIBUTION 800-432-7652
Shaunna Battles / Ashley Warren • Mansfield, TX
RV parts distributor.
landnsea.net
LEAVITT RECREATION & HOSPITALITY INSURANCE 800-525-2060
Robert Adams • Sturgis, SD
Specialized insurance for RV Parks, campgrounds & resorts.
lrhinsurance.com

LELANDS COMMERCIAL CABINS 817-587-6520
Carol Stevens • Grandview, TX
Cabins, Portable Buildings, RV Covers.
lelandscabins.com
MARSHALL & STERLING CAMPGROUND INSURANCE PROGRAM 800-782-2926
Brian Seigerman / Irene Jones • Monticello, NY
Insurance broker with new, exclusive campground insurance carrier.
campgroundandhospitalityinsure.com
NEWPORT PACIFIC CAPITAL CO 281-334-6426
Karri Seeds / Ruth Gomez • Irvine, CA
Management and development.
newportpacific.com
OASIS WATER PLAYGROUNDS 713-370-6601
Alicia Menon • Houston, TX
Manufacturer of splash pad and fountain equipment.
oasiswaterplaygrounds.com
PHILADELPHIA INSURANCE 469-221-7932
Lance Goff • Plano, TX
RV park insurance.
phly.com
***PINNACLE PARK HOMES** 866-574-5159
Ochlocknee, GA
Park model homes & cabins.
pinnacleparkhomes.com
PLASTER OF PARADISE 847-648-0457
Maureen Burd • Cottonwood, AZ
Paintable plaster magnets, 400 themes to choose from, including camping! Custom logos always welcome.
***PLATINUM COTTAGES** 903-675-2525
Penni Feil • Malakoff, TX
Park model manufacturer.
platinumcottages.com
***ROWLEY INSURANCE** 800-880-9397
Ken Rowley • Austin, TX
RV park insurance.
rowleyinsurance.com
***TENGO INTERNET** 512-469-7660
Austin, TX
Wireless internet provider.
tengointernet.com
TEXEN POWER CO 281-989-7440
Tom Stubblefield • Georgetown, TX
Aggregator agent for electric power/commercial electricity.
texenpower.com
TRAVEL EASY DECKS, LLC 903-267-1080
Kristina Rowell • Van Alstyne, TX
Portable decking system created by RVers for RVers, that makes campground owners happy.
TXAD WEB DEVELOPMENT & DESIGN 877-518-1989
Michael Moore • Crowley, TX
Website design, hosting & marketing.
txadweb.com
ULRICH CABINS 817-401-1651
Chris Fenn • Cleburne, TX
Park models, log cabins & homes.
ulrichcabins.com
UTILITY SUPPLY GROUP 800-800-2811
Heidi Doyle • Kingston, WA
RV park utility products.
go-usg.com

*Pending Exhibitors ~ Vendor list as of May, 2021



*See you at the largest Campground
Trade Show in the Southwest*
TACO 2021 Meeting & Trade Show



**Lone Star
Convention &
Expo Center**
Conroe, Texas
*Sept. 14-15,
2021*



Register today at:
TACOmembers.com
Registration discounted if registered before August 16

The All-New Lone Star Convention & Expo Center

is a beautiful themed meeting facility hosting **REALLY BIG SHOWS...**



Lang Scott & Bill Whyte
Multi Grammy Winner Comedian Songwriter



Like
**Wake-Up
Call**

Starring THREE-Time Grammy Winner

Linda Davis
& crew

Three-time Grammy winner Linda Davis, with hit songwriters Bill Whyte & Lang Scott, will treat you with hit songs, amazing humor & down-home fun.

NOTE: Though they are based out of Nashville, Linda Davis is a member of the Texas Country Music Hall of Fame & they are seeking gigs in Texas. You might host them at your campground.



Three of Nashville's most talented singer/song writers bring a little taste of Music City to your hometown when they perform "Wake Up Call." The intimate show of acoustic music, starring Grammy award winner Linda Davis and hit songwriters Lang Scott and Bill Whyte, will be injected with hits, humor and a whole lot of down home appeal.

- Award-winning Songwriter - songs recorded by: Joe Nichols, Ray Stevens, Cledus T. Judd & many others
- Member of The Country Radio Broadcasters Hall of Fame
- On-Air Personality for "The Legend" 650AM - WSM
- Song "Going Under" nominated for Bluegrass Song of The Year - recorded by Darin & Brooke Aldridge

Linda Davis

- 3-Time Grammy Winner
- Member of Texas Country Music Hall of Fame
- CMA | ACM | Billboard Awards
- Regular appearances on the world famous Grand Ole Opry
- World Tours with Reba & Kenny Rogers
- #1 Smash Hit Duet w/ Reba "Does He Love You"

Lang Scott

- 2-Time Grammy Winner
- Former MCA Recording Artist
- 1st National Champion of TV show "You Can Be A Star"
- Touring Musician & BGV with Reba McEntire
- Songs recorded by; LeAnn Rimes, JoDee Messina

Bill Whyte



IMMEDIATELY following Wake-Up with Linda is the
HUGE TACO TRADESHOW
complete with special accommodations (park model) display.





Randall Dally

TACO President
rayburnrvhideout.com



Patrick Spellman

ASTRA
aspiraconnect.com



Brian Seigerman

MARSHALL & STERLING
CAMPGROUND INSURANCE
PROGRAM
campgroundandhospitalityinsure.com



Nichole Poisson

KOA
ownakoa.com



Patrick Hardy

CEO Hytropy
hytropy.com



Brian Schaeffer

TEXAS ADVERTISING
texasadvertising.net



Kelly Jones

GREAT ESCAPES RV RESORTS
greatestescapesrvresorts.com



Ron Hinkle

TACO LEGISLATIVE CONSULTANT
tacomembers.com

**An Investment in Knowledge
Pays the Best Interest ~ Benjamin Franklin**

MEET YOUR SPEAKERS

for the TACO Show

Tuesday, September 14

- 12:45 - 1:30 **Life After COVID – Government Affairs**
Ron Hinkel, Brian Schaeffer, Randall Dally
- 1:30 - 2:15 **Class #1 - Software Simplified**
Patrick Spellman, Astra
- 2:30 - 3:15 **Class #2 - Dealing with Rowdy Campers**
Brian Seigerman, Marshall & Sterling Insurance
- 3:30 - 4:15 **Class #3 - Park Models and Glamping: Are They Right For You?**
Roundtable

Wednesday, September 15

- 9:00 - 10:00 **Linda Davis and Crew Wake-Up Call**
- 1:30 - 2:15 **Update Legal Issues, Taxes, TACO Handbook, etc.**
Brian and Debra Schaeffer, TACO Executive Directors
Ron Hinkle, TACO Legislative Consultant
Randall Dally TACO President
- 2:30 - 3:15 **Class #4 - The Importance of Visuals**
Nichole Poisson, Franchise Development Manager, KOA
- 3:15 - 4:00 **Class #5 - Disaster Preparedness**
Patrick Hardy, CEO Hytropy
- 4:15 - 5:00 **Class #6 - ADA Now and in the Future**
Kelly Jones, Great Escapes Resorts

All speaking events will be held at the
Lone Star Convention Center in Conroe, TX.

For a complete list of events please see insert.

Be sure to visit www.TACOMembers.com for more Show information and updates!

WHAT YOU NEED TO KNOW about the 87th Legislative Session

What we
are working
on right now,
FOR YOU



Ron Hinkle
TACO Consultant
Austin, TX



Complete
Legislative
Recap



Brian Schaffer
TACO CEO
Crowley, TX



Randall Dally
TACO President
Brookland, TX

Bill No. Description

HB 528	Commercial Property Tax: Relating to a limitation on increases in the appraised value of commercial real property for ad valorem tax purposes.
HJR 30	Commercial Property Tax: Proposing a constitutional amendment to authorize the legislature to limit the maximum appraised value of commercial real property for ad valorem tax purposes.
HB 798	Appraised Property Values: Relating to the authority of an appraisal district to increase the appraised value of property for ad valorem tax purposes in the next tax year in which the property is appraised after a year in which the appraised value of the property is lowered as a result of an agreement, protest, or appeal.
HB 1478	RV Park Liability: Relating to liability of a recreational vehicle park or campground entity for injuries arising from certain activities.
HB 1567	Appraising Property: Relating to the system for appraising property for ad valorem tax purposes.
HB 2947	RV Parks / Subdivisions: Relating to county subdivision platting requirements for recreational vehicle communities.
SB 6	Pandemic/Disaster Liability: Relating to liability for certain claims arising during a pandemic or disaster related to a pandemic.
BHB 4412	Regulation of RV Park rental communities: Relating to the regulation of rental communities.
SB 1733	RV rental community: Relating to the regulation of recreational rental communities.
HB 3802	Water Supply Fees: Relating to requirements for public drinking water supply systems and certain rates and fees charged by water supply corporations.
SB 1676	Water Supply Fees: Relating to certain rates and fees charged by water supply corporations.

WE NEED YOUR HELP!

To fight government intrusion in your business
& to put commonsense laws in place.

The Annual Live TACO Auction is September 14th at 6:15pm.

Auction is immediately after dinner the first day!
So bring your auction items, then bid early and bid often!

Typical items will include: golf cart, state & national directory ad space, antiques, fresh lobsters, Texas theme items, tools, home decor, office & campground supplies, Texas fine wines, a bunch of lottery tickets and lots of other goodies!



WHAT'S INCLUDED In This Exciting Event:

*Please see
insert for full
schedule*

- » ALL-NEW VENUE
- » Grammy Award-Winning Entertainment
- » Largest Tradeshow in the Southwest
- » Education - Education - Education
- » Government Affairs Update

NEW VENUE!

**Lone Star Convention & Expo Center
9055 Airport Rd., Conroe, TX**

Registration Fees Per Person

Early Registration
(By 8/16/21)

Member \$295.00
Non-Member \$375.00

After 8/16/21
or at the door

Member \$345.00
Non-Member \$425.00

REGISTER ONLINE AT TACOMEMBERS.COM

Homewood Suites by Hilton Conroe
936-703-6000 • 3000 I-45 North • Conroe, TX 77303

Homewoodsuites.hilton.com

TACO Show Group Code (T5C) \$119/night - 1 King or 2 Queen beds Non-smoking
For RV sites see insert or tacomembers.com

